

# 2022 NEAHMA Maintenance Expo

September 14, 2022







GILLETTE STATIUM/ONE PATRIOT PLACE/FOXBORO, MA

### President's Message

Welcome to NEAHMA's 2022 Annual Gillette Maintenance Expo!

We are thrilled to see you all in person and to be able to share a day of training and education specifically for maintenance professionals.

You will have the opportunity to learn from some of the best trainers in the industry on topics ranging from REAC to HVAC, to Pest Management. Remember to collect your CEUs at the end of each session you attend and keep track of your progress towards your designations. NEAHMA board members will be available throughout the day to help you navigate the process of applying for Maintenance and Green designations as well.

We encourage you to visit our sponsors at their booths. We have expanded the number of booths this year and everyone is eager to engage with our attendees' face to face. Our sponsors will each be raffling off prizes at the end of the day and your visit to their booth allows you to get your ticket to enter.

I would like to thank all of our sponsors, with a special thank you to our event sponsors: 24 Restore, Sherwin Williams and Trinity Management. Thank you also to the Affiliates Committee members, Training and Ed Committee members and our VP of T&E Chris Salamanis for all of the hard work that was done to help make today happen.

Don't forget to mark your calendars for our Annual Conference on November 8-9<sup>th</sup>. We hope to see you there.

Thank you for attending and enjoy the day!

Kerry Dervil

NEAHMA Board President



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7:30am-8:30am 8:00am-8:30am	Registration/Breakfast Welcome	Northeast Lounge Center Lounge
Session One		
8:30am-10:15am	Risk Management, Safety & Insurance	Northeast Lounge
	HVAC New Refrigerants & Troubleshooting	Center Lounge
	Dealing with Challenging Residents	South Lounge
Session Two		
10:25am-12:20pm	The Organized Super REAC Updates Appliance Troubleshooting	Northeast Lounge Center Lounge Southeast Lounge
12:30pm-1:30pm	Lunch & Awards	Center Lounge
Session Three		
1:40pm-3:30pm	What's New in Pest Management	Northeast Lounge
	Latest in Mold Remediation & Asbestos Protocol	Center Lounge
	Energy Efficiency as a Pathway to Career Advancement	Southeast Lounge
3:30pm-4:30pm	Closing/Raffles/Networking	Center Lounge



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Wednesday, Sept. 14th Gillette Stadium Foxborough, MA



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24 Restore Sherwin Williams Trinity Management

### Session Sponsors

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### Today's Instructors

Eric Braun. Rentokil Joe Ferguson, HD Supply Lawrence "Larry" Berman, Berman Adjusters, Inc. John Devane, Landmark Associates General Contracting Jay Freitas, 24 Restore Ilene Mason, RMP Power LLC Joe Moscariello, Wingate Management Jon Nicoll, Hillman Environmental Scott Ployer, NPMSG, LLC Scott Precourt, US Housing Consultants Inc. Mark Regan, Peabody Properties, Inc. Chris Salamanis-Rivera, Beacon Communities Steve Sorkin, 24 Restore Mike Vacchio, IRONFISH Construction John Tarantino, Jr, HUB International New England, LLC Lindsay Young, HUB International New England, LLC

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Paula Solemina Director of Sales & Marketing paula@pro-careinc.com



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### Workshop Descriptions

### Appliance Troubleshooting (Refrigerators) Instructor: Joe Ferguson, HD Supply

In this session we will be discussing the topic of Refrigerator Troubleshooting. In the last 5 years there have been tremendous changes to the top mount refrigerators, having a good understanding of the repair and diagnostics will aid technicians in locating and repairing on the first call. As we present the different work order situations, we will talk on how to use your meter and tools to identify the problem and different solutions on the repairs to return the refrigerator to normal working operation. This session will cover:

- Safety and tools.
- R-600a and R-290

### Dealing with Challenging Residents Instructor: Chris Salamanis-Rivera, Vice President L&D Beacon Communities

No matter how extraordinary a service you provide, it's important to remember that you can't please everyone every time. Whether it's a customer with heightened expectations, or an otherwise lovely person who happens to be having a rough day, you will inevitably encounter customers who are difficult to satisfy. Crossed arms, heavy sighs, and short replies are some of the physical signs customers show when they're losing interest in what you're saying or you're making them angry. How you respond to your residents will determine how the rest of your interaction with them goes. This session will discuss ways to help you turn those challenging situations around.

### Energy Efficiency As a Pathway to Career Advancement Instructor: Ilene Mason, RMP Power LLC

In this session, you'll learn how to gain job satisfaction and advance your career by improving your facility maintenance and operations skills. Broken into short segments, we'll share information about training and certification programs as well as cover the basics of energy efficiency, controls, heat pumps and other newer technologies. This will be an interactive session so bring your questions!

### HVAC Troubleshooting Instructor: Joe Ferguson – HD Supply

We will be discussing HVAC troubleshooting. With recent legislation impacting the industry, having the knowledge to make these repairs is necessary to keep your budget under control and your residents and guests cool. Our experts will provide various HVAC symptoms that may occur and discuss how to safely and properly use your tools to diagnose and repair the system. Lastly, we will review the importance of preventative maintenance in maintaining your HVAC units.

Topics to be discussed:

- Troubleshooting Tips
- Mechanical Issues with Air Handler
- Mechanical Issues with the Condenser
- Refrigerant Troubleshooting
- Issues with Air Flow

### The Latest in Mold Remediation and Asbestos Protocol

Instructors: Jay Freitas: President and COO @ 24 Restore Steve Sorkin: CEO @ 24 Restore Jon Nicoll: Jon Nicoll Regional Manager @Hillmann Environmental

This presentation will discuss the following topics:

- When should properties call for outside help with regard to mold inspections
- The various cleanup methods used to remove mold
- What made mold famous
- The misconception that asbestos does not need to be tested prior to disturbance if the property was built after 1980

### Pest Control Tactics for the Multi-family housing Segment in 2022 Instructor: Eric Braun, BCE Technical Service Manager, Rentokil

Discussion on some of the top pests that affect the multifamily housing environment, including the identification, treatment, and exclusion, of bed bugs, rodents and cockroaches.

### REAC Updates Instructor: Scott Precourt, US Housing Consultants, Inc

After the pandemic, HUD is catching up on the backlog of REAC inspectors with their "Big Inspection Plan," which has quadrupled the number of inspections completed each month. After two years of unprecedented challenges for property owners, REAC scores are on the decline, and it feels like the entire inspection system is operating under a new set of rules. This two-hour session will cover the fundamentals of REAC inspections, new standards and requirements, the status of NSPIRE, and what to do to find success on REAC in 2022 and beyond.

### The Organized Super Instructors: Joe Moscariello Wingate Management and Mike Vacchio, Regional Vice President, IRONFISH Construction

This session will cover best practices for the maintenance super, touching on staff supervision, communication with management and ownership, and the policies and procedures that help run your site efficiently. We'll cover what information to have at your fingertips so can quickly and easily provide critical information to all asset stakeholders. The content is intended to help you run a fiscally and practically efficient maintenance department, maximizing your financial and human resources to best serve the property.

### Workshop Descriptions

### Safety, Risk Management & Insurance: What to Expect in the New World

**Moderator:** Scott Ployer, CPM<sup>®</sup>, CSM, MFE, NAHP-e, CGPM, President – National Property Management Strategies Group, LLC

### Panelists:

- John Tarantino, Jr., CSRM, Senior Vice President & Director HUB International New England, LLC
- Lindsay Young, CSP<sup>®</sup>, RRE, CEEM, CLCS, AVP Senior Risk Consultant HUB International New England, LLC
- Lawrence "Larry" Berman, SPPA, CEO & Treasurer Berman Adjusters, Inc.
- John Devane, Project Manager, Landmark Associates General Contracting
- Mark Regan, CMM, NAHMS, CGPM, LEED GA, Director of Facilities Peabody Properties, Inc.

In this two-hour session, participants will hear from five highly respected industry professionals in the insurance, risk management, contracting and property management sectors on what the landscape looks like in the hardening insurance market. This panel will provide practical advice and strategies on what property professionals need to know, what they can expect, and how to plan for the future as we all move ahead in this "new normal." Bring your questions as there will be an interactive Q&A session at the end of the discussion.

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### 2022-2023 NAHMA Educational NEAHMA Scholarship Recipients

#### Balk King, Nathan

Stable Path Apartments – Provincetown, Massachusetts Community Housing Resource, Inc. University of Massachusetts – Amherst Junior Major: Physics

Chen, Wendy Charles Newtown Cooperative – Boston, Massachusetts WinnResidential University of Massachusetts – Amherst Sophomore Major: Biology

Dainom, Selemawit

Fresh Pond Apartments – Cambridge, Massachusetts Schochet Company University of Massachusetts – Boston Freshman Major: Nursing

De Jesus Olivero, Yorlenis The Anne M. Lynch Homes @ Old Colony – Boston, Massachusetts Beacon Communities University of Massachusetts – Boston Freshman Major: Criminal Justice

Fakir, Shahnawaz Fresh Pond Apartments – Cambridge, Massachusetts Schochet Company Boston University Sophomore Major: Computer Science

Frazier, Isaac Georgetowne Homes – Hyde Park, Massachusetts Beacon Communities Curry College Freshman Major: Business

Gunawan, Emerald Market Mills Apartments – Lowell, Massachusetts Peabody Properties Rensselaer Polytechnic Institute Junior Major: Architecture

Han, Ying Lin Castle Square Apartments – Boston, Massachusetts WinnResidential Simmons University Junior Major: Exercise Science Huang, Emily Charles Newtown Cooperative – Boston, Massachusetts WinnResidential Boston University Sophomore Major: Hospitality

Li, Stephen Castle Square Apartments – Boston, Massachusetts WinnResidential Boston College Sophomore Major: Undeclared

Mayol, Priscila Wiggin Village – Providence, Rhode Island WinnResidential University of Rhode Island Junior Major: Youth Development

Mei, Gary Charles Newtown Cooperative – Boston, Massachusetts WinnResidential University of Massachusetts – Amherst Freshman Major: Accounting

Museau, Mayetha Stony Brook Commons – Roslindale, Massachusetts First Realty Management University of Massachusetts – Lowell Sophomore Major: Psychology Ortiz, Jannilette Wiggin Village – Providence, Rhode Island WinnResidential Rhode Island College Sophomore Major: Undeclared

Shires Freeman, Courtney Edmands House – Framingham, Massachusetts Beacon Communities Mass Bay Community College Junior Major: General Studies

### 2022-2023 NAHMA Educational NEAHMA Scholarship Recipients

#### Tan, Felix

Charles Newtown Cooperative – Boston, Massachusetts WinnResidential Stonehill College Junior Major: Psychology

#### Tenno-Adodo, Ikponmwonsa

Brownstone Apartments – Boston, Massachusetts Peabody Properties University of Massachusetts – Boston Senior Major: Nursing

#### Trinh, Tiffany

Charles Newtown Cooperative – Boston, Massachusetts WinnResidential Boston University Freshman Major: Undeclared

#### Tsoi, Grace

Castle Square Apartments – Boston, Massachusetts WinnResidential University of Massachusetts – Amherst Sophomore Major: Economics

#### Webb, Dalton

Mashpee Village – Mashpee, Massachusetts The Community Builders Northern Vermont University Junior Major: Music Business Industry

#### Zhao, Richard

Castle Square Apartments – Boston, Massachusetts WinnResidential Suffolk University Sophomore Major: Computer Science



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### For more information on *How To Earn Your Maintenance Credentials,* visit the NAHMA website at nahma.org, or contact NEAHMA office at 781-380-4344

The National Affordable Housing Management Association (NAHMA) and National Apartment Association Education Institute (NAAEI) offer the Credential for Green Property Management<sup>™</sup> (CGPM<sup>™</sup>) to on-site managers, maintenance staff and supervisors of front-line staff based on green building principles and best practices, and HUD Office of Affordable Preservation (OAHP) - established guidelines, with training offered by OAHP-recognized trainers. The Credential for Green Property Management will provide management companies and owners a mechanism for meeting their initial and ongoing training commitments to OAHP if they have opted for a green Mark-to-Market restructuring.

The Credential for Green Property Management is not restricted to employees of management companies who have opted for OAHP green restructuring. This credential will also benefit on-site managers, maintenance staff and supervisors of front-line staff at other affordable and conventional apartment communities employing Green Operations and Maintenance Practices.

Credential holders will learn the latest techniques and technologies for making cost-saving green improvements at properties.

### How to Apply?

All applications should be sent to Green Credential, c/o NAHMA, 400 N. Columbus St., Suite 203, Alexandria, VA 22314.

### Communities of Quality® Awards Competition



#### STEP ONE: BECOME A NATIONALLY RECOGNIZED COMMUNITY OF QUALITY PROPERTY

To enter the 2022 Communities of Quality Awards competition, a property must first apply for and achieve National Recognition as a NAHMA Community of Quality with a minimum score of 325 points on its National Recognition application. The deadline for submitting your application to become a Nationally Recognized Community of Quality is **Sept. 1, 2022.** (For properties that have scored 325 points on past applications, see step 2.)

Detailed application information and submission materials for the NAHMA Communities of Quality National Recognition program are available on the NAHMA website at www.nahma.org, click on the Communities of Quality or COQ navigation links. Or, if you would prefer to have these materials emailed to you, please check the appropriate box on the entry form panel of this brochure and mail it to NAHMA, COQ National Recognition Program, 400 N. Columbus St., Suite 203, Alexandria, VA 22314.

>> If your property initially received less than 325 points when your COQ National Recognition application was first submitted to NAHMA, you may elect to update this original application to earn more points if you have made improvements to your property since then. Simply photocopy your original COQ application (application only, not original supporting documents), and use a colored marker and highlighter to edit the form and indicate where changes have been made and new points should be awarded. Please send the updated application-and documentation that supports the edits made-directly to NAHMA at the address above, with a check payable to NAHMA for \$25 (record administration fee). Please note that this limited score updating process does not impact the requirement that every COQ property must renew every two years from the original date of entry into the program; renewal notices are mailed each summer.

### STEP TWO: IF YOU'RE CURRENTLY NATIONALLY RECOGNIZED—YOU'RE READY TO ENTER

If your property has already earned National Recognition status as a NAHMA Community of Quality—and received 325 or more points on the National Recognition application—then you're ready to enter the 2022 Communities of Quality Awards competition! Properties that competed in a previous COQ Awards program but did not win are invited to reapply for the 2022 awards program; previous award winners are not eligible to reenter.

### STEP THREE: YOUR AWARDS ENTRY MATERIALS

Your COQ Awards competition entry materials will consist of the following:

- The National COQ Recognition Program application you have already submitted. You do not need to resubmit a copy of the application; NAHMA will refer to the copy it has on file.
- 2. The entry form panel from this brochure, designating which of the five categories you will be competing in. Management companies are invited to enter more than one category and/or multiple entries in a single category; however, each property may only be entered in one category. Please copy the entry form panel from this brochure and submit a separate form and separate essay for each entry.
- An essay of 500 to 1,500 words, outlining the outstanding features and/or aspects of the property, and why it should be selected by the judges as an award winner.
- 4. For Best Turnaround Property entrants only—at least four "before" and four "after" pictures.

Applications should be submitted to the National Affordable Housing Management Association by **Nov. 3, 2022**. Please email your PDF application to NAHMA at pwashington@ nahma.org with the subject line: NAHMA COQ Award.

Questions? Please contact Paulette Washington, 703-683-8630, ext. 110 or pwashington@nahma.org, or visit the Awards & Contests tab at www.nahma.org.

Please note local Affordable Housing Management Associations (AHMAs) will also be honoring NAHMA Communities of Quality program participants. Please check locally for your AHMA's program details; a directory of the AHMAs is available at the NAHMA website.



### NATIONAL ACCREDITED HOUSING

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### Maintenance Technician (NAHMT) Maintenance Supervisor (NAHMS) Credentials

The National Accredited Housing Maintenance Technician (NAHMT<sup>®</sup>) and National Accredited Housing Maintenance Supervisor<sup>®</sup> (NAHMS<sup>®</sup>) credentials were conceived and designed to recognize those apartment housing maintenance professionals, who, through their completion of strict NAHMT and NAHMS requirements, have met the highest possible industry standards.

Earning the NAHMT or NAHMS credential will demonstrate a commitment to extensive professional development to peers and employers. NAHMA's credential programs are well respected in the industry. Most importantly, NAHMT and NAHMS professionals, through their commitment to the NAHMT/NAHMS Code of Ethics, are dedicated to providing safe and decent housing to all eligible residents.

### Education Requirement for both NAHMT or NAHMS:

Successful completion of a total of 16 hours of training over a five-year timeframe: (See NAHMT/NAHMS Credential Application for details.)

### **Experience Requirement for NAHMT:**

All NAHMT candidates must accumulate a minimum of 2 years of experience in apartment housing maintenance position(s).

### **Experience Requirement for NAHMS:**

- All candidates must accumulate a minimum of 3 years of experience in apartment housing maintenance position(s).
  - All candidates must supervise/manage a minimum of one staff person in addition to themselves.











### **Continuing Education**

The NAHMT or NAHMS credential holder will need to maintain their active status by completing 4 continuing education units per year.

### For more information visit www.nahma.org and click on Education/Credentials or call the NAHMA Education Department at (703) 683-8630, x117.

Please record each hour of training that is completed under the appropriate column on the next page. Please retain ALL back-up documentations you receive from the courses you attend. You will need to submit that paperwork as "back-up" documentation along with your application. All work experience must be documented in the application as well.

Please see application for detailed educational requirements for the NAHMT and NAHMS.

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